DocuSign®

Exceed Expectations and Do More with Less

Institutions are constantly asked to do more with less. Over the past few years, budgets have decreased by 66% while workloads have increased by 95%—and a significant part of that burden is agreements. From financial aid for students to hiring faculty and staff, agreements are foundational in higher education. Yet many institutions rely on manual, disconnected processes to get them done—wasting resources, increasing errors, and frustrating everyone involved. By eliminating paper and manual processes, DocuSign increases operational efficiency and improves the experience for students, staff, and alumni.

Create a seamless student experience
Offer a digital agreement process that allows students to fill out forms on the go, gives them visibility into the status of their requests, and reduces their wait time.

Achieve greater operational efficiency
Reduce what you spend on paper and storage; reallocate staff and faculty time to more mission-driven tasks; and streamline processes with workflows that make documents available to read and sign on virtually any device.

Increase security and compliance
Securely send and sign agreements in person, offline, or digitally. Proactively detect risks and deploy a modern system of agreement that creates audit trails, manages versions, improves clauses, collects signatures, and digitally stores documents.

Make an impact on the environment
Cut the amount of paper used, saving trees and reducing your institution's carbon footprint.

Results

ROI after one year

University of Texas Austin

$2.41 million
total return

1.52 million
pages of paper

19,740
employee hours saved

University of Colorado Boulder

74%
of requests completed in less than 1 hour

$823,000
in savings over 12 months

5,000 +
active users

To learn more, go to **docusign.com/solutions/industries/higher-education**.

The DocuSign Agreement Cloud for Higher Education

In addition to budget constraints and increasing workload, institutions of all sizes are also dealing with student demands for a digital personalized experience..

With the DocuSign Agreement Cloud for Higher Education, you can increase operational efficiency at the speed that's right for you, by securely connecting and digitally transforming your agreement processes, such as admissions, financial aid, staff hiring, procurement, alumni membership, gift management, and the adding/dropping of classes. The result is an education that is faster, simpler, greener, more cost efficient, and always accessible – exactly the modern experience students want.

Contract lifecycle management
Manage the full agreement lifecycle for complex contracts with automated generation, real-time negotiation, drag-and-drop workflows, and powerful search.

Payments
Collect payments during the signing process via credit card, Apple Pay, Google Pay, or ACH electronic payments.

Guided Forms by Intelledox
Generate personalized contracts with intuitive "wizard-style" interviews that ensure the capture of complete signer information in person or online.

Integrations
Easily embed DocuSign into your existing tools with 350+ pre-built integrations, like Salesforce, Hyland, Workday, Google, and Campus Management.

> **"We saw a 70% reduction in our traditional workload just because we weren't shuffling paper. We've retasked staff with work that is of higher value to the university."**

Paul Bowman
Purchasing Services Director
Utah State University

Use case examples

Admissions and financial aid
Enrollment applications and agreements

Verification forms

Campus housing applications

Application fee payment/waiver

Scholarship forms

Institutional and state financial aid forms

Office of advancement
Donation requests

Fundraising forms

Academics and registrar
Transcript request forms

Add/drop forms

Declaration of major/minor

Internship proposal agreements

Procurement
Master service agreements

Purchase orders

Statements of work

RFP/RFQ/RFI sign offs

Vendor contracts

Human resources
Office letters

On/off-boarding agreements

Performance management

Finance and legal
Invoice and expense processing

Audit sign off

Grant applications

NDAs

Internal compliance

Licensing agreements

Patent applications